





Resolving Contractual Claims and Disputes



13 - 24 October 2024



Cairo (Egypt)



# Resolving Contractual Claims and Disputes

course code: C8154 From: 13 - 24 October 2024 Venue: Cairo (Egypt) - InterContinental Cairo Semiram course Fees: 3700 Euro

#### **Conference Objectives:**

### By the end of the conference, participants will be able to:

- Identify and avoid causes for contractual claims and change orders.
- Recognize the different types of claims and how to prevent and/or deal with each type.
- Apply, through actual situations, the different approaches to claims handling including Alternative Dispute Resolution (ADR) and litigation.
- Practice and discuss, through a project, all aspects of handling and resolving contractual claims and change orders.

## This Conference is designed for:

All those involved in implementing contracts and handling claims and change orders; also those involved in any step of contract preparation/ administration for them to appreciate the importance of a well prepared contract. This program is worth 25 NASBA CPEs.

#### **Conference Outline:**

## **Why Claims Occur - The Red Flags**

- Situations Causing Costly Claims
- Contractor Practices that Cause Claims
- Owner Practices that Cause Claims
- Causes Associated with: Contract Documents, Contract Awards, Contract Administration and Claim Settlement Procedures and Practices

#### **Contractors Objectives**

- Profits
- Fair and Unfair Practices
- Keeping Records

## **Contracts in Progress**

- Avoiding Problems
- Know Your Contract
- General and Special Terms

#### **Claims**

- Nature of Claims
- Types of Claims
- Claims Process

#### **Quantification of Damages**

- Types of Damages
- Liquidated Damages
- Actual Damages
- Other Considerations

### **Dispute Resolution**

- Negotiation
- Arbitration
- Litigation
- Alternative Dispute Resolution (ADR)

# **Case Study**

- Factual Background of the Project
- The Project Events
- Discussion of the Project; Problems and





Responsibilities

