





Best Contract Management Practices



9 - 13 June 2025



Trabzon (Turkey)



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course code: P9052 From: 9 - 13 June 2025 Venue: Trabzon (Turkey) - course Fees: 4500 Euro

Program Content

- 1. The Legal Environment in which Businesses Operate
- 2. The New Thinking Tools for Productive Contract Administrators
- 3. Who is responsible for what on the Contract?
- 4. The Range of Possible Contractual Situations that can arise.
- 5. The Actions Required to be Taken to Minimize Project Delay and your Contractual Liability.
- 6. The Documentation to be Generated, including that for resolving usual disputes.
- 7. Situations under which you should consult your Legal Advisers
- 8. Protecting Your Project Your Organization
- 9. Successful Contracting Strategies & Planning
- 10. Quality Assurance in Contract & Claims Management
- 11. Implementing Improvement in Contract Management
- 12. Analysis, Review & Audit of Agreements
- 13. Contract Monitoring for Early Warning of Problems
- 14. Organizational Contracting Procedures
- 15. Preparation and Evaluation of Claims for Delays, Cost Compensations Variation Orders
- 16. Winning Contract & Claims Negotiating Strategies









