



Resolving Contractual Claims and Disputes



8 - 19 July 2024



Trabzon (Turkey)

# Resolving Contractual Claims and Disputes

course code: C8154 From: 8 - 19 July 2024 Venue: Trabzon (Turkey) - course Fees: 4500 Euro

## Conference Objectives:

### By the end of the conference , participants will be able to:

- Identify and avoid causes for contractual claims and change orders.
- Recognize the different types of claims and how to prevent and/or deal with each type.
- Apply, through actual situations, the different approaches to claims handling including Alternative Dispute Resolution (ADR) and litigation.
- Practice and discuss, through a project, all aspects of handling and resolving contractual claims and change orders.

## This Conference is designed for:

All those involved in implementing contracts and handling claims and change orders; also those involved in any step of contract preparation/ administration for them to appreciate the importance of a well prepared contract. This program is worth 25 NASBA CPEs.

## Conference Outline:

### Why Claims Occur - The Red Flags

- Situations Causing Costly Claims
- Contractor Practices that Cause Claims
- Owner Practices that Cause Claims
- Causes Associated with: Contract Documents, Contract Awards, Contract Administration and Claim Settlement Procedures and Practices

### Contractors Objectives

- Profits
- Fair and Unfair Practices
- Keeping Records

### Contracts in Progress

- Avoiding Problems
- Know Your Contract
- General and Special Terms

### Claims

- Nature of Claims
- Types of Claims
- Claims Process

### Quantification of Damages

- Types of Damages
- Liquidated Damages
- Actual Damages
- Other Considerations

### Dispute Resolution

- Negotiation
- Arbitration
- Litigation
- Alternative Dispute Resolution (ADR)

### Case Study

- Factual Background of the Project
- The Project Events
- Discussion of the Project; Problems and

## Responsibilities