



Project and Commercial Dispute Resolution through  
Negotiations, Reconciliation & Arbitration



26 August - 6 September



Milan (Italy)

# Project and Commercial Dispute Resolution through Negotiations, Reconciliation & Arbitration

course code: P9058 From: 26 August - 6 September 2024 Venue: Milan (Italy) - course Fees: 4500 Euro

## Program Overview

In this program you will learn about...

All organizations are involved in Dispute Resolution by Negotiation or Any other Mechanism. In this program you will learn about: Understanding Dispute Dynamics, Preparation for Negotiations, Preparation for Presentations, Participating in Negotiations, Settlements, Preparation for Arbitration, Arbitration Presentation Materials, and, Supporting Arbitration.

This training could save your organisation hundreds of thousands of Dollars in costs and better settlements! It is recommended you send a team of participants together to attend this program. Single nominations are also acceptable.

You will learn about the Best Productive and Effective Practices in

- Understanding Dispute Dynamics
- Preparation for Negotiations
- Preparation for Presentations
- Participating in Negotiations
- Settlements
- Preparation for Arbitration
- Arbitration Presentation Materials
- Supporting Arbitration

## Program Content

- Dispute Resolution & Organizational Strategic Objectives
- The Dispute Resolution Procedures
- The Contract Provisions
- The Resolution of Disputes Clauses
- Arbitration Provisions and their Implementation Steps
- Arbitration Institutions, Arbitration Practice, Hearings, Proof, and Proceedings
- National Laws and Arbitral Authority, Trends in International Commercial Arbitration
- Preparation For Arbitration
- Understanding Resolution Dynamics
- Preparation for Negotiations
- Preparation for Presentations
- Participating in Negotiations
- Settlements
- Preparation for Arbitration
- Arbitration Presentation Materials
- Supporting Arbitration



